



ELECTRICAL SALES CORPORATION

IT Consultant

The Company: Electrical Sales Corporation (ESC), a family-owned and operated business established in 1949, is a leading provider of innovative technology solutions. ESC is committed to delivering exceptional service and cutting-edge technology to their clients. ESC is comprised of a team of talented professionals who are passionate about technology and dedicated to achieving excellence in customer support. ESC builds long-term partnerships with its customers ensuring stability and continuity in their IT needs. For more information visit www.electricalsales.com

Job Summary: We are seeking an experienced IT Tech Consultant to join our dynamic team. The ideal candidate will have a strong background in IT consulting and sales, excellent problem-solving skills, and the ability to work collaboratively with clients to deliver effective technology solutions. Marketing experience is a plus.

Key Responsibilities:

- Conduct thorough assessments of clients' IT infrastructure and provide strategic recommendations.
- Collaborate with clients to understand their business objectives and align IT strategies accordingly.
- Stay updated with the latest industry trends and advancements.
- Prepare detailed reports and documentation for clients on a regular basis.
- Drive sales efforts to attract new clients and maintain relationships with existing clients.

Qualifications:

- Bachelor's degree in computer science, Information Technology, Business, or a related field.
- Proven experience as an IT Consultant or in a similar role.
- Strong sales background with a track record of achieving sales targets.
- Basic knowledge of IT systems, networking, and software development.
- Excellent analytical and problem-solving skills.
- Outstanding communication and interpersonal abilities.
- Ability to manage multiple projects and meet deadlines.
- Marketing experience is a plus.

Benefits:

- Competitive salary and performance-based bonuses.
- Comprehensive health insurance.
- Optional dental and vision insurance.
- 100% Employer contributed profit sharing plan.
- Opportunities for professional development and career advancement.
- Flexible working hours and remote work options.
- Collaborative and inclusive work environment.

ESC is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by law. This position is based in the Greater New Orleans Area. Please send your resume to employment@electricalsales.com. We thank all applicants, however, only those shortlisted for an interview will be contacted.